



LEADING GLOBAL MANAGEMENT CONSULTING FIRM EMBRACES NEARSHORE FOR EXPERIENCED, AGILE TALENT.

Our client is a leading international management consulting firm. Their clients rely on them for expert strategies that optimize and accelerate organizational performance. To stay ahead of the competition, our client constantly searches for versatile developers that have the ability to deliver within aggressive timelines. When we met, they were searching for a quick solution that could provide them with top development talent and an easy onboarding process. After carefully considering their options, they chose number8 as a staff augmentation partner, capable of keeping their deliverables on schedule and on budget.

THE CHALLENGE

Our client was already embracing distributed teams and a multi-vendor approach to development before their partnership with number8. However, they knew expanding their vendor options would provide them with more

SERVICES

Staff Augmentation

INDUSTRY:

Management Consulting

TECHNOLOGY:



opportunities to find ideal candidates for their hard-to-source roles. They were also in the process of adopting an agile methodology, which made finding the right vendor even more difficult. Ideally, their vendor partner would have experienced talent, work in the same time zone, integrate with their team seamlessly, have training in agile software development, and cost less than hiring internal team members. They didn't want to compromise and number8 didn't think that they should have to.

THE SOLUTION

number8 met with the client to explain our staff augmentation engagement model. After understanding the client's initial needs, we were able to recommend two number8 consultants for their open roles. We also provided the client with an engagement manager that ensured our consultants were on-boarded prior to their first billable hour at no additional cost.

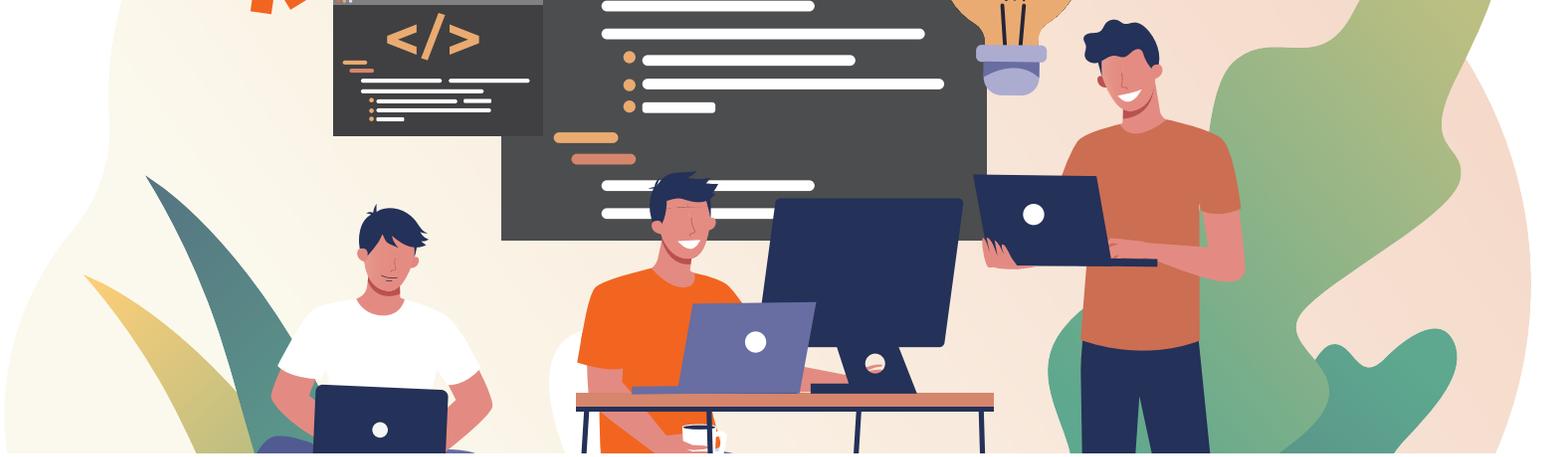
The original number8s were responsible for standard full-stack .NET development for the client's web application. In addition, they were experienced with the scrum framework and able to provide guidance while the company adopted agile practices.

Due to the cultural similarities of the Latin American consultants and the client's internal teams, our number8s soon became invaluable assets to the client, able to build enough trust for the client to grow their partnership with number8 substantially.



"I have worked with number8 for more than 4 years and so far, the experience has been excellent. They provide very skilled resources that often exceed my expectations. Each one of their consultants understands the whole business & technical context, commits to the process while helping refine it, and delivers on time. Beyond staffing, number8 remains accountable for team performance and customer sentiment. I feel comfortable knowing that number8 is building a real business partnership with our organization."

**- INFORMATION SYSTEMS
MAINTENANCE MANAGER**



THE RESULTS

number8 is now a preferred vendor partner for this industry giant. Over the past 5 years, we have expanded the positions we've filled to include not only highly-skilled developers, but also project management, business analyst, and UI/UX design consultants. We regularly expand and reduce our consultant headcount to match the client's needs, keeping their workforce costs low.

We consistently maintain roughly 15 number8s on extended engagements, but have had up to 30 consultants placed across multiple departments at one time.

The consultants involved in extended engagements have been able to evolve with the strategic direction of the organization, adapting as new technologies are adopted and implemented. Their deep product knowledge and domain experience has even allowed them to move into high-level development roles within the organization.

WANT TO LEARN MORE ABOUT NEARSHORE STAFF AUGMENTATION?

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number8
Develop Without Limits.